



# Mott Capital Management

## FACT SHEET

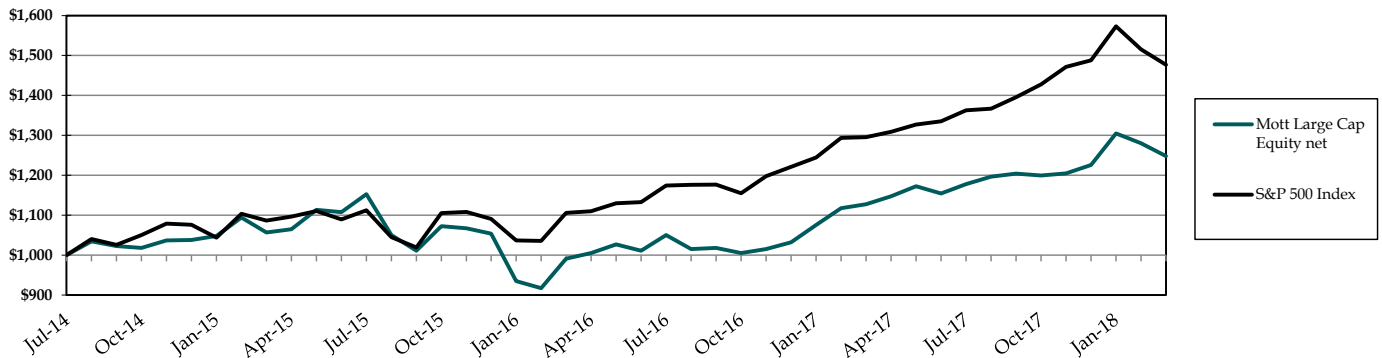
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Mott Capital Management uses a long-term thematic growth approach to investing in public equities. We search for investments that both reflect and help to shape generational and demographic shifts. Mott utilizes a philosophy of buying these companies for a 3 to 5-year time horizon, with the belief that a long-term holding period gives themes and our chosen companies a chance fully to develop. The long time horizon also serves to mitigate the risk associated with the short-term impact of market volatility.

### Monthly Performance

Year		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2018	Mott Net	6.47%	(1.88%)	(2.51%)										1.85%
2018	S&P 500	5.73%	(3.69%)	(2.54%)										(0.76%)
2017	Mott Net	4.23%	3.90%	0.87%	1.77%	2.23%	(1.55%)	2.01%	1.59%	0.64%	(0.40%)	0.44%	1.75%	18.77%
2017	S&P 500	1.90%	3.97%	0.12%	1.03%	1.41%	0.62%	2.06%	0.31%	2.06%	2.33%	3.07%	1.11%	21.83%
2016	Mott Net	(11.30%)	(1.89%)	8.07%	1.43%	2.11%	(1.50%)	3.85%	(3.35%)	0.29%	(1.26%)	0.97%	1.68%	(2.10%)
2016	S&P 500	(4.96%)	(0.13%)	6.78%	0.39%	1.80%	0.26%	3.69%	0.14%	0.02%	(1.82%)	3.70%	1.98%	11.96%
2015	Mott Net	0.95%	4.42%	(3.45%)	0.79%	4.54%	(0.51%)	4.09%	(8.91%)	(3.74%)	6.07%	(0.48%)	(1.23%)	1.52%
2015	S&P 500	(3.00%)	5.75%	(1.58%)	0.96%	1.29%	(1.94%)	2.10%	(6.03%)	(2.47%)	8.44%	0.30%	(1.58%)	1.38%
2014	Mott Net								3.44%	(1.15%)	(0.43%)	1.81%	0.15%	3.82%
2014	S&P 500								4.00%	(1.40%)	2.44%	2.69%	(0.25%)	7.60%

### Growth of \$1,000 Since Inception (August 1, 2014)



### Key Statistics §

#### Annualized Performance

	YTD	1-Year	3-Year
<b>Mott net</b>	1.85%	10.73%	5.71%
<b>S&amp;P 500 Index</b>	-0.76%	13.99%	10.78%

	Mott Net	S&P 500 Index
<b>Since-Inception Return</b>	6.23%	11.22%
<b>Standard Deviation</b>	12.4%	10.2%
<b>Sharpe Ratio</b>	0.54	1.09
<b>Jensen's Alpha</b>	-0.38%	
<b>Beta</b>	1.02	
<b>R-Squared</b>	0.71	
<b>Up Capture</b>	80.0%	
<b>Down Capture</b>	115.7%	
<b>Max Drawdown</b>	(20.4%)	(8.4%)

§ All applicable information has been annualized.

#### Contact Information

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### Disclosures

Year End	Total Assets		Number of Accounts	Composite Performance	S&P 500	Annualized 3-year Standard Deviation**		Internal Composite
	Firm	Composite		Net	Total Return	Composite	Benchmark	Dispersion
2017	2,118	1,716	20	18.77%	21.83%	12.70%	9.92%	0.90%
2016	1,717	1,377	17	-2.10%	11.96%	-	-	0.90%
2015	1,681	1,325	17	1.52%	1.38%	-	-	0.60%
2014 <sup>†</sup>	1,026	628	8	3.82%	7.60%	-	-	N.A.

N.A. - Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

<sup>†</sup> Performance reflects the non-annualized performance from 8/1/2014 to 12/31/2014.

\*\* For periods with less than 36 months of composite performance, no 3-year ex-post standard deviation measurement is available.

See additional disclosures on the reverse side.

## Disclosures Continued

Mott Capital Management, LLC (“Mott”) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Mott has not been independently verified.

The All-Cap Growth Composite is a blend strategy of different market capitalizations, which is approximately divided equally among three sectors. The Core Growth sector includes large multi-national companies, the Growth Sector includes mid- to large-cap companies, and the Aggressive Growth sector includes small- to mid-cap companies. The strategy is concentrated, and typically includes approximately 20 positions, and 5% cash. The strategy only invests in stocks, ADRs, and ETFs denominated in USD. The All-Cap Growth Composite was created June 2015.

The S&P 500 is a free-float capitalization-weighted index of 500 large-cap common stocks actively traded in the United States. The index is shown as a general market indicator, and may not reflect the same exposures as the composite.

The investment management fee schedule for the composite is 2% on the first \$250,000, 1.5% on the next \$750,000, and 1.0% on the remainder. Actual investment advisory fees incurred by clients may vary. Further information regarding investment advisory fees is described in Part II of the firm’s Form ADV.

Past performance is not indicative of future results. The U.S. Dollar is the currency used to express performance. Performance shown represents total returns that include income, realized and unrealized gains and losses. Net of fee performance was calculated using actual fees. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor’s domicile.

Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

The annual composite dispersion presented is an asset-weighted standard deviation calculated using accounts in the composite the entire year. The 3-Year Standard Deviation represents the annualized standard deviation of actual composite and benchmark returns, using the rolling 36-months ended each year-end. The 3-Year ex-post Standard Deviation of composite and benchmark returns is not presented because the composite strategy has less than three years of history.